Commercial Valuations

The type of commercial valuation system used is determined by each individual customer. At the current time we use three different commercial valuation systems. There is no fee for any of the valuations as they are considered a part of the standard fee for the main line of coverage requested. Most of our coverages require a valuation to be completed on any building that is owned, has coverage carried by the insured, or when the customer requests it specifically.

The available valuation systems are as follows:

BVSC

- The BVSC is our default valuation system.
- Building Valuation System Commercial (BVSC) is the commercial valuation system for Marshall/Swift/Boeckh.

QCE

- Quick Commercial Estimator (QCE) is the commercial valuation system from E2Value.
- This system is designed for standard commercial operations.
- At the current time, we do not have a GISA form for the QCE. If a QCE is requested, please add and complete the BVSC.

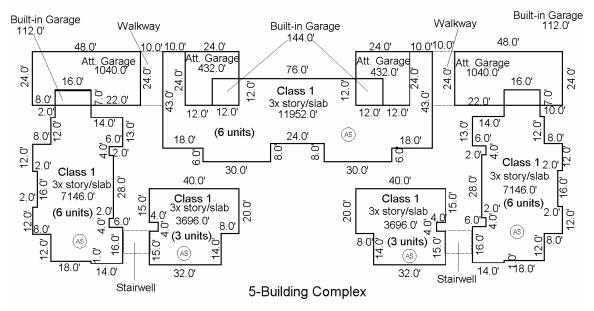
E2FR

- Farm & Ranch Estimator (E2FR) is the farm outbuilding valuation system from E2Value.
- This system is designed for commercial farming and hobby farming operations.
- At the current time, we do not have a GISA form for the E2FR. If an E2FR is requested, please add and complete the BVSC.

PLEASE REVIEW THE ADDITIONAL INFORMATION IN THIS SECTION!

Criteria for Commercial Diagram:

- 1) Building, with all different elevations, to be labeled by number of stories (1 story, 2 Story, 3 Story, etc.)
- 2) Foundation types to be labeled (Basement, Slab, Crawl, Stilts, None).
- 3) ISO Class of Construction to be labeled (Class 1, Class 2, Class 3, Class 4, Class 5, Class 6).
- 4) The gross building square footage should be displayed for each section of different story height and foundation type. The gross square footage would be the best scenario.
- 5) Able to indicate different types of garages (attached, built-in, & basement).
- 6) Indicate whether the building is all-sprinkled, partial-sprinkled, and non-sprinkled.
- 7) Adjacent exposures to the left, right, & rear. The exposures will need to be defined by # of stories, ISO class, type of occupancy, & distance from risk.
- 8) Fire Hydrant location with distance.
- 9) Location of insured's street by text name.
- 10) Northern direction indicated (optional).



Total Living Area: 33,636 Total Garages: 3,456



Front 24 Unit Complex



Rear - 24 Unit Bldg



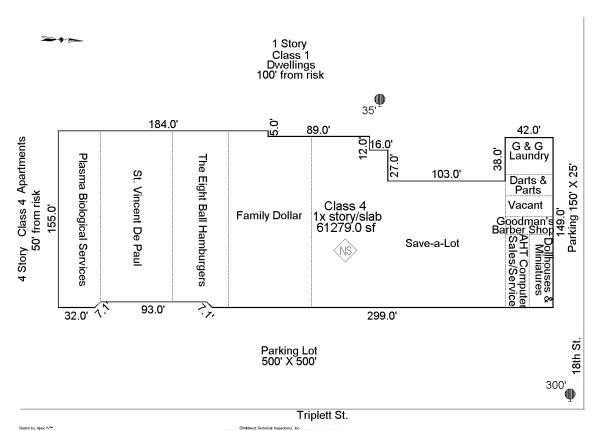
Side – 24 Unit Bldg



Front - 8 Unit Bldg



Rear - 8 Unit Bldg





Front / Right



Right Side



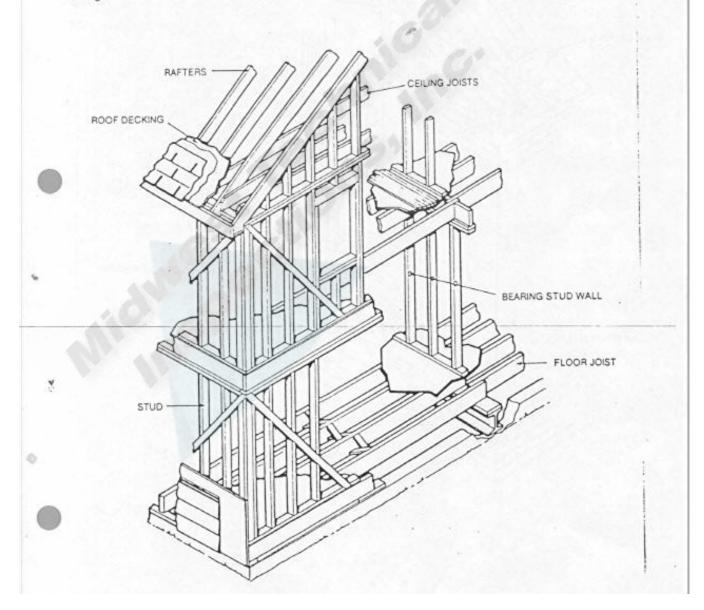
Rear

CONSTRUCTION CLASSIFICATION

To distinguish different construction materials and assemblies, their corresponding cost differences, and their fire-related characteristics, the following construction classifications are used:

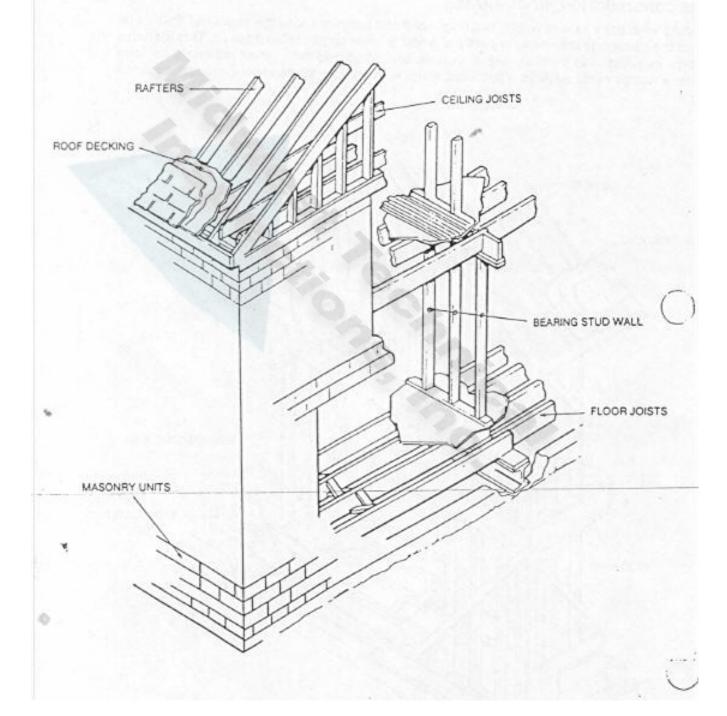
FRAME CONSTRUCTION (WOOD FRAME)

A building where the exterior walls, bearing walls and partitions, and the structural floors and roof and their supports are wholly or partly of wood or other combustible material. This includes buildings in which the combustible materials are combined with other materials to form composite components such as wood stud walls with brick or stone veneer, stucco, or metal siding.



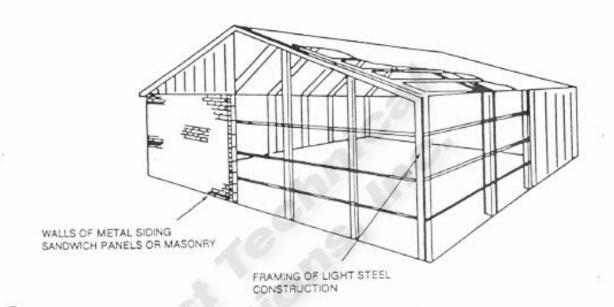
JOISTED MASONRY CONSTRUCTION (MASONRY EXTERIOR WALLS, WOOD FLOORS AND ROOF)

A building where the exterior walls are constructed of masonry materials such as brick, concrete, gypsum block, hollow or solid concrete block, stone, tile, or similar materials. The structural floors and roof are wholly or partly of wood or other combustible material.



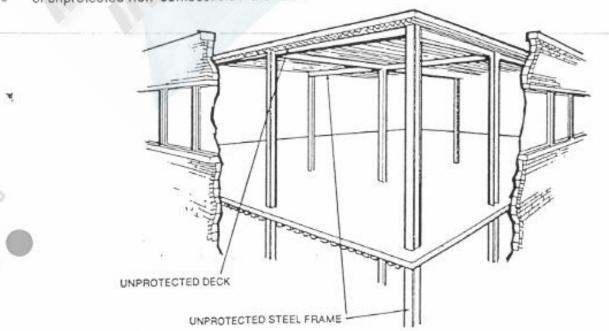
NON-COMBUSTIBLE CONSTRUCTION (PRE-ENGINEERED STEEL FRAME)

A building which employs a system of pre-fabricated steel framing members. The roof is usually constructed of metal panels, the exterior walls of metal siding, sandwich panels, or masonry naterials. Light non-combustible construction is sometimes referred to as "pre-engineered." It is often advisable to deduct the architects' fee of 7% from the cost of the building because the characteristics of the buildings are repetitive.



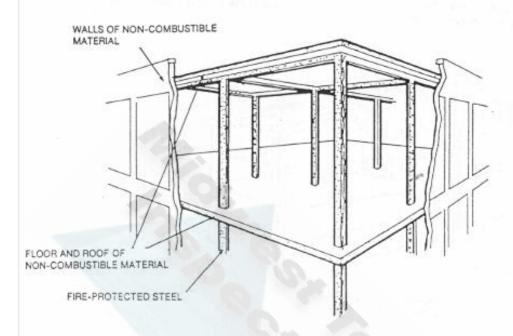
MASONRY NON-COMBUSTIBLE CONSTRUCTION (STEEL FRAME)

A building where the bearing walls or bearing portions of walls are of fire resistive construction (not less than one hour), or of masonry, and the structural floors and roof and their supports are of unprotected non-combustible materials.



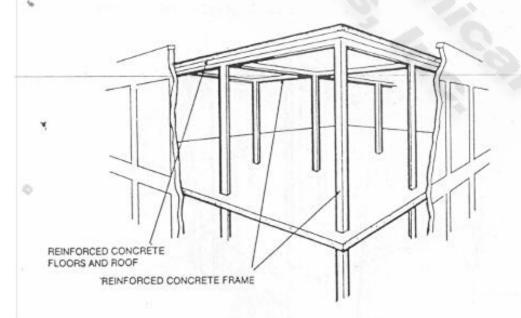
MODIFIED FIRE RESISTIVE CONSTRUCTION (FIREPROOFED STEEL FRAME)

A building where the bearing walls or bearing portions of walls, and the structural floors and roof and their supports are of non-combustible construction with a fire resistance rating of not less than one hour.



FIRE RESISTIVE CONSTRUCTION (REINFORCED CONCRETE FRAME)

A building where the bearing walls or bearing portion of walls, and structural floors and roof and their supports are of materials with a fire resistance rating of not less than two hours.



EXTERIOR WALL CONSTRUCTION

The base costs were calculated using a typical or "average" wall cost. If specific data is known,

djust accordingly.

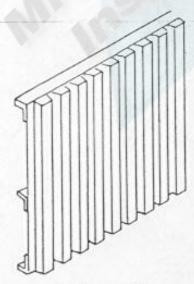
rawings are provided for each of the fifteen wall types used in the models. These are meant to be guidelines showing what is included in each wall type. The walls used are not the same for each class within a model, since typical wall construction differs with the type of framing employed.



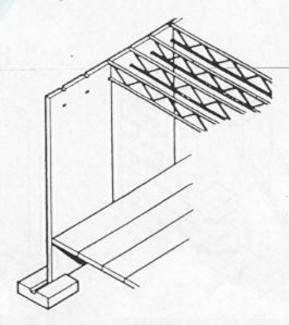
A. Stucco on wood/metal studs



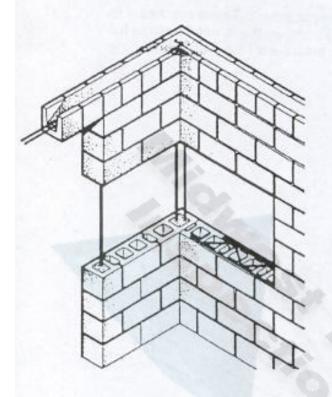
B. Siding on wood/metal studs



C. Metal siding on girts



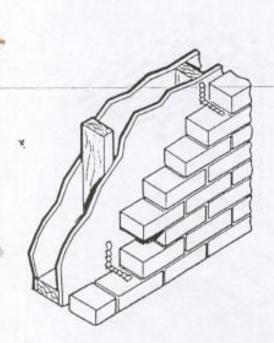
D. Tilt-up concrete panels



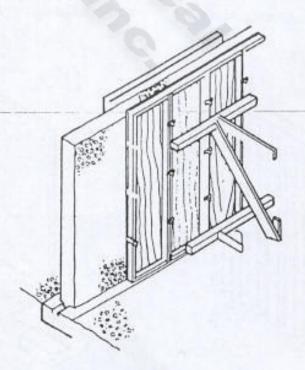
Thank various and the second s

E. Concrete block

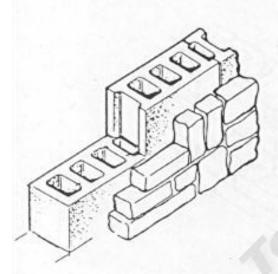
F. Insulated sandwich panels



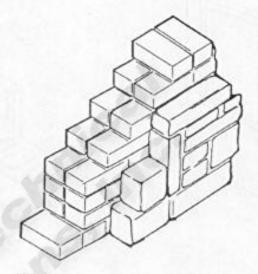
G. Brick veneer on wood/metal studs



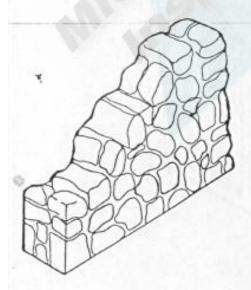
H. poured concrete



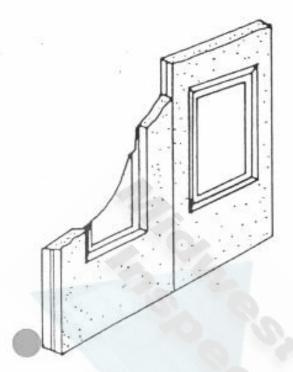
M. Native stone with block back-up



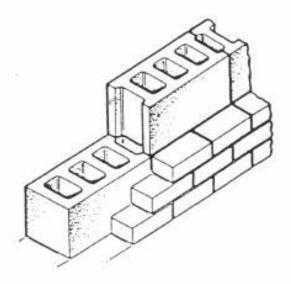
N. Native stone with brick back-up



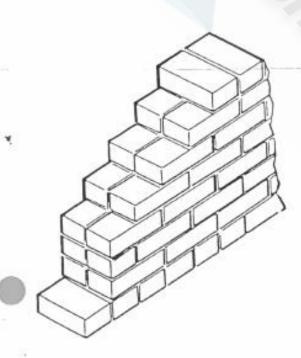
O. Solid native stone



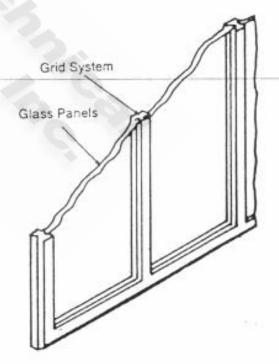
I. Precast concrete panels



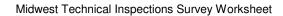
J. Brick with block back-up



K. Solid brick



L. Glass curtain wall





BVSC

BVSC

Account / Account (code:	Agency:						
Insured:		Policy #:						
Telephone:		Alt. Phone:						
Building Data								
Section Name								
Co-Insurance %								
Insured Amount								
Building Superstruct	cture							
* # Of Stories								
* Gross Floor Area								
Gross Perimeter								
Quality (1.0 Economy - 3 Year Built	.0 Superior) (Choose one value	le)	None1.01.5	[]2.0 []2.5 []3.0				
	Occupancy Code 2	Occupancy Code 3	Occupancy Code 4	Occupancy Code 5				
•	Description 2		Description 4					
	Percentage 2		Percentage 4					
				Story Height 5				
				ustible				
				ve				
				ve				
	Non-Combustible	Construction	ype. % riie nesistive					
Building Substructu	ea							
Finished Basement Area								
Basement Occupanc	=							
Basement Description								
	Type (Choose one value)							
	Joisted Masonry	[_]Masonry Non-Combustit	ole [_]Fire Resistive					
[_]Frame	[_]Non-Combustible	[_]Modified Fire resistive						
Basement Depth			ncrete/Steel					
		Other: None - R	emove Slab Cost					
Other: Stilts Wood								
Exterior: Wall Finish	n							
% Brick, on Studs		% Nati						
		% Sidi						
% Concrete, Poured-In-Place		% Sidi	<i>'</i>					
% Concrete, Precast Pan	nels	% Sidi						
% Concrete, Tilt-up Panels		% Sidi						
		% Siding Wood, on Studs						
% EIFS, on Masonry		% Stud	% Stucco, on Masonry					
% EIFS, on Studs		% Stud	% Stucco, on Studs					
% Glass / Metal Curtain \	Wall	% Non	e					
% Insulated Sandwich Pa	anel							
Exterior: Roof Mate								
		% Sinc	gle-Ply Membrane					
% Aluminum % Asphalt shingles								
% Built-up, Smooth								
% Built-up, Smootn % Built-up, Tar and Gravel / Rock								
•			% Steel, Porcelain Coaled % Tile, Clay					
	nt panels							
• .								
% Fiberglass, shingles								
% Metal Sandwich Panels % Mineral Fiber								
/o WIIIIEI AI FIDEF		% NON	E					

	% Lo	w			% Med	lium			% High	ı				
Interior: Floor Finis	sh													
% Brick					% Slate									
% Carpeting				% Synthetic Gym Floor										
% Concrete Sealer or Topping														
% Epoxy														
% Gratings				% Tile	Rubber									
% Hardwood				% Tile, Vinyl Composite										
% Hardwood, Gym Floor														
% Linoleum														
% Marble					% Vinyl Sheet									
% Pedestal														
% Seamless									-					
Interior: Ceiling Fir														
% Cold Storage Insulati					% Tex	tured Fin	ish							
% Drywall														
% Drywall, Vinyl Covere														
% Paint					% Tile	Metal								
% Plaster on Lath		/ /			% Wal	lpaper or	Vinyl							
% Plaster, Sprayed					% Wo	od Paneli	ng							
% Plywood, Hardboard,														
% Suspended Acoustic	al													
Mechanicals: Heat	ing System													
% Boiler and Piping On	ily	James .			% Steam or Hot Water with Radiators									
% Electric Baseboard o	or Wall Unit				% Steam or Hot Water with Unit Heaters									
% Forced Warm Air					% Thru-wall Units									
% Gas, Oil, or Electric S	Suspended Unit Hea	aters												
% Heat Pump														
% Rooftop Unit			23. 9											
Mechanicals: Cool	ing System													
					% Roo	ftop Unit								
% Chilled Water with Air Handlers % Chilled Water with Fan Coil Units						ı-wall Un	its							
					% Unit AC - Air Cooled									
% Chilled Water with Fa					% Unit	AC - AIR	Coolea							
% Chilled Water with Fa					7 A A									
% Chilled Water with Fa % Evaporative Coolers					7 A A	AC - Wa								
% Chilled Water with Fa % Evaporative Coolers % Forced Cool Air					% Unit	AC - Wa								
% Chilled Water with Fa % Evaporative Coolers % Forced Cool Air % Heat Pump	Protection Syste	ems (% c	of Gross	s Area)	% Unit % Non	AC - Wa								
% Chilled Water with Fa % Evaporative Coolers % Forced Cool Air % Heat Pump Mechanicals: Fire	Protection Syste	ems (% c	of Gross	s Area)	% Unit % Non	AC - Wa	ter Cooled							
% Chilled Water with Fa % Evaporative Coolers % Forced Cool Air % Heat Pump Mechanicals: Fire I % Sprinkler System	Protection Syste	ems (% c	of Gross	s Area)	% Unit % Non	AC - Wa	ter Cooled							
% Chilled Water with Fa % Evaporative Coolers % Forced Cool Air % Heat Pump Mechanicals: Fire I % Sprinkler System % Fire Alarm System	Protection Syste	ems (% c	of Gross	s Area)	% Unit % Non	AC - Wa	ter Cooled							
% Chilled Water with Fa % Evaporative Coolers % Forced Cool Air % Heat Pump Mechanicals: Fire I % Sprinkler System % Fire Alarm System Mechanicals: Elect	Protection Syste	ems (% c	of Gross	s Area)	% Unit% Non% Auto% Low	AC - Wa e omatic Fi	ter Cooled							
% Chilled Water with Fa % Evaporative Coolers % Forced Cool Air % Heat Pump Mechanicals: Fire I % Sprinkler System % Fire Alarm System Mechanicals: Elect % High	Protection Syste	ems (% c	of Gross	s Area)	% Unit % Non % Auto	AC - Wa e omatic Fi	ter Cooled							
% Chilled Water with Fa % Evaporative Coolers % Forced Cool Air % Heat Pump Mechanicals: Fire I % Sprinkler System % Fire Alarm System Mechanicals: Elect % High % Average	Protection Systetrical Quality	ems (% c	of Gross	s Area)	% Unit% Non% Auto% Low	AC - Wa e omatic Fi	ter Cooled							
% Chilled Water with Fa % Evaporative Coolers % Forced Cool Air % Heat Pump Mechanicals: Fire I % Sprinkler System % Fire Alarm System Mechanicals: Elect % High % Average Mechanicals: Eleva	Protection Systetrical Quality	ems (% o	of Gross	s Area)	% Unit% Non% Auto% Low% Non	AC - Wa	re Detection	on		[<u>]</u> 13				
% Chilled Water with Fa % Evaporative Coolers % Forced Cool Air % Heat Pump Mechanicals: Fire I % Sprinkler System % Fire Alarm System Mechanicals: Elect % High % Average Mechanicals: Eleva Passenger Elevators (Coolers	Protection Systematrical Quality ators Choose one value)	ems (% c	of Gross	s Area)	% Unit% Non% Auto% Low	AC - Wa e omatic Fi	ter Cooled							
% Chilled Water with Fa % Evaporative Coolers % Forced Cool Air % Heat Pump Mechanicals: Fire I % Sprinkler System % Fire Alarm System Mechanicals: Elect % High % Average Mechanicals: Eleva Passenger Elevators (C \[\] None \[\] 1 \[\] 2	Protection Systematrical Quality ators Choose one value)	ems (% o	of Gross	S Area)	% Unit % Non % Aute % Low % Non	AC - Wa e pomatic Fi	re Detection		[]12					
% Chilled Water with Fa % Evaporative Coolers % Forced Cool Air % Heat Pump Mechanicals: Fire I % Sprinkler System % Fire Alarm System Mechanicals: Elect % High % Average Mechanicals: Eleva Passenger Elevators (C None 1 1 12 Freight Elevators (Choolers)	Protection Systematrical Quality ators Choose one value) []3 []4 ose one value)	ems (% o	of Gross	s Area)	% Unit% Non% Auto% Low% Non	AC - Wa	re Detection	on		[_]13	[_]1 ₁			

BVSC OCCUPANCY CODES

Basement		Mercantile (C	Continued)
101	Basement, Unfinished	3400	Store with Offices Above
102	Basement, Partially Finished	3401	Store with Apartment Above
103	Basement, Finished	3500	Convenience Food Store
104	Basement, Underground Parking	3505	Supermarket
105	Parking on First Level	3510	Warehouse Food Store
Habitational	G	3600	Furniture Warehouse/Showroom
1100	Apartment, Low-Rise	3700	Home Improvement Center
1110	Apartment, Low-Rise, Older	Restaurant/F	·
1200	Apartment, High-Rise	4100	Fast Food without Seating
1221	Apartment, High-Rise, Shell	4110	Fast Food with Seating
1222	Apartment, High-Rise, Interior Space	4115	Dining
1225	Luxury Apartment, High-Rise	4120	Cafeteria
1300	Condominium	4125	Bar or Lounge
1331	Condominium, Shell	4200	Bowling Center
1332	Condominium, Interior Space	4205	Cinema
1340	Deluxe Condominium	4206	Theater, Live Stage
1350	Row House	4210	Clubhouse/Recreation Building
1440	Dormitory	4215	Country Club
1445	Fraternity House	4220	Community Center
1450	Convent or Rectory	4225	Senior Clubhouse
1455	Mansion	4230	Indoor Tennis Club
1460	Bed & Breakfast	4232	City Club
1500	Hotel, Full Service	4235	Health and Racquetball Club
1550	Hotel, Limited Service	4240	Health Club
1560	Hotel, Older	4242	Fitness Center
1570	Lodge	4245	Indoor Ice or Roller Rink
1600	Motel	4300	Park Restroom Building
1610	Motel, Double Row	4305	Dressing and Shower facility
1620	Motel, Single Row	4310	Enclosed Park Pavilion
1630	Motel, Extended Stay	4315	Open Park Pavilion
1640	Rooming House	4320	Concession Stand
1645	Office-Apartment (Motel)	4325	Concession Stand with Press Box
Offices		Professional	Services
2100	Office, Low-Rise	5100	Medical Clinic
2121	Office, Low-Rise, Shell	5110	Hospital
2122	Office, Low-Rise, Interior Space	5120	Outpatient Surgical Center
2124	Office, Low-Rise, Older	5125	Dispensary
2200	Office, Mid-Rise	5130	Dental Office/Clinic
2300	Office High-Rise	5200	Nursing Home/Convalescent Center
2500	Bank or Savings and Loan	5210	Home for the Elderly
2510	Bank or Savings and Loan (Mini or Branch Bank)	5215	Multiple Residence, Senior Citizen
2600	City Hall Or Courthouse	5220	Multiple Residence, Assisted Living
2605	Government Community Service Building	5225	Group Care Home
2650	Radio or TV Broadcast Center	5230	Funeral Home
2655	Mechanical Penthouse	5300	Veterinary Clinic
Mercantile		5305	Dog Kennel
3100	Store or Shop, General	Public Buildi	•
3102	Store or Shop, Older	6100	Church, Basic
3105	Barber Shop	6105	Church, Average
3110	Florist Shop	6110	Church, Elaborate
3120	Bookstore	6115	Church, Traditional
3125	Drugstore Department Store	6120	Church, Contemporary
3200	Department Store	6125	Church, Contemporary, High
3215	Department Store, Discount	6130	Church, Contemporary, Mansard
3300	Shopping Center, Strip Type	6135	Church, Modern A-Frame
3301	Shopping Center, Strip Type, Shell	6140	Church with Sunday School
3302	Shopping Center, Strip Type, Interior space	6145	Church with Sunday School
3310	Shopping Center, Mall Type	6155	Educational Wing
3311	Shopping Center, Mall Type, Shell	6200	Fellowship Hall
3312	Shopping Center, Mall Type, Interior Space	6205	Fraternal Building

Public Building	s (Continued)	Services (Conti	nued)
6300	Elementary School	7170	Truck Terminal
6310	Junior High School	7175	Municipal Service Garage
6314	High School	7180	Laundromat
6318	School, Older	7200	Parking Structure
6321	Fine Arts/Crafts Building (Elem - High School)	7300	Self-Storage Facility
6322	Classroom (Elem - High School)	7310	Mini-Warehouse
6324	Lecture Classroom (Elem - High School)	7315	Mini-Warehouse, High-Rise
6325	Library/Media Center (Elem - High School)	Industrial	willi-wateriouse, riigh-ruse
6326		8100	Manufacturing Light
	Manual Arts Building (Elem - High School)		Manufacturing, Light
6327	Multipurpose Buildings (Elem - High School)	8101	Manufacturing, Pole Frame
6329	Science Classrooms	8200	Warehouse, Light
6330	Gymnasium (Elem - High School)	8201	Warehouse, Pole Frame
6340	Vocational School;	8210	Warehouse, Heavy
6345	Technical Trades Building	8215	Warehouse, Mega
6400	University	8220	Warehouse, Cold Storage
6402	Administration Building (University or Trade School)	8221	Cold Storage Facilities
6404	Classroom (University)	8300	Industrial Mall Building
6406	Laboratory (University)	8301	Industrial Mall Building, Interior Space
6408	Lecture Hall (University)	8302	Industrial Mall Building, Shell
6410	Library (University)	8400	Utility Building
6412	Fine Arts/Crafts Building (University)	8402	Utility Building, Light Commercial
6414	Commons (University)	8410	Boiler House
6420	Physical Education Building (University)	8500	Wholesale Occupancy
6422	Field House	8510	Industrial Park Building
6424	Auditorium	8515	Manufacturing, Heavy
6426	Natatorium	8516	Manufacturing, Heavy Industrial
6500	Library (Public)	8520	Office Service Center Building
6505	Fire Station	8525	Production Laboratory
6506	Fire Station, Volunteer	8530	High-Tech Production Facility
6510	Police Station or Jail	8535	Industrial Flex Building
6511	Jail, Correctional Facility	Processes	
6515	Post Office	9000	Bakery
6516	Post Office, Branch	9010	Bottling Plant
6517	Post Office Main, Processing Facility	9020	Cannery
6520	Air Terminal (Small Regional)	9030	Dairy
6522	Air Terminal (Cinali Regional) Air Terminal (Large Commercial)	9040	Laundry or Dry Cleaning Plant
6525		9050	Commercial Greenhouse
	Armory Atrium	9030	Commercial Greenhouse
6530			
6531	Dining Atrium		
6540	Day Care Center		
6550	Museum		
6560	Visitor Center		
Services	0 1 01 1		
7100	Service Station		
7105	Truck Stop		
7110	Auto Repair/Service Center		
7115	Quick Oil Change Facility		
7120	Car Wash		
7121	Car Wash, Self-Serve		
7122	Car Wash, Automatic		
7125	Showroom with Service Area		
7126	Automobile Showroom		
7130	Marina		
7131	Boat Storage		
7140	Service Occupancy		
7150	Aircraft Hangar		
7151	Storage Hangar		
7152	T-Hangar		
7160	Lumber Storage Facility		
7165	Bus Terminal		



$ilde{oldsymbol \Delta}$ MIDWEST TECHNICAL MEMO

DATE: 6/7/04 (Re-issued 5/19/05) All Commercial Inspectors TO:

FROM: Bob Humphrey

Habitational Valuations for Commercial Reports -RE:

UPDATED

GUIDELINES FOR CL VALUATIONS ON HABITATIONAL TYPE STRUCTURES

Effective immediately, we are to follow these new guidelines when completing a valuation on a habitational type risk. This includes single family dwellings converted to offices or other types of occupancy.

SINGLE FAMILY DWELLING STRUCTURES

- 1 Family Dwelling RCT (or E2VE, if customer requests)
- 2 4 Family structure converted from 1 Family Dwelling RCT (or E2VE, if customer requests)
- Office or other occupancy converted from single family dwelling that does not include a major change in the layout or design of the dwellings interior - RCT (or E2VE, if customer requests)
- Office or other occupancy converted from single family dwelling that has had a major change in the layout or design of the dwellings interior - BVSC

APARTMENT STRUCTURES

- 2 4 Family structure that includes duplex, triplex, & quadplex structures vertically (2, 3, or 4 story in height) or horizontally (Townhouse style) constructed - BVSC
- 5 or more Family structure BVSC

CONVERTED NON-HABITATIONAL STRUCTURES TO HABITATIONAL

• Habitational structure that has been converted from a non-habitational structure (Pole Building, Manufacture Building, Warehouse, Office Building) of single or multiple occupancy - BVSC

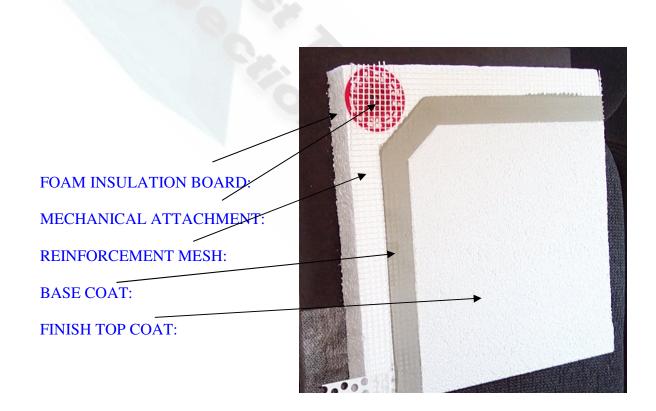
For any other forms of habitational "ONLY" occupancy not described above, complete the BVSC valuation format.

How To Identify EIFS Versus Traditional Hard-Coat or Stucco

Exterior Insulation and Finish Systems [EIFS] are non-load bearing exterior wall systems; most of which are designed to be attached to exterior sheathing with an adhesive or mechanical fastener. Often referred to as synthetic stucco, EIFS are designed to provide a weather [resistant] barrier with a decorative finish coat and thermal insulation. These systems are used on both residential and commercial buildings and, in appearance, look very much like traditional stucco.

The EIFS Industry Members Association [EIMA], states that EIFS typically consist of the following components:

- 1. insulation board, made of polystyrene or polyisocyanurate foam, which is secured to the exterior wall surface with a specially formulated adhesive and/or mechanical attachment
- 2. a durable, water-resistant base coat, which is applied on top of the insulation and reinforced with fiber glass mesh for added strength
- 3. an attractive and durable finish coat typically using acrylic co-polymer technology which is both colorfast and crack-resistant.



If the construction of the exterior finish cannot be determined through a visual inspection or by interviewing the owner of the home, there are several "hands-on" or "visible" indications, which include:

- ✓ EIFS, with its' foam insulation board, is a relatively soft and light weight material. Push hard on EIFS and you should feel some "give" into the soft insulation board. Traditional stucco is typically installed over metal lath and it will not "give" in the same manner. In other words, thumping EIFS with your hand will produce a hollow sound and feel; while striking stucco with your hand will give you a more solid sound and feel.
- ✓ Lightly scratch the exterior coating of the EIFS with your fingernail(s). You will typically hear an echo with EIFS and not with masonry stucco.
- ✓ Touch the EIFS with your fingertips. EIFS are generally warmer and feels "softer" than the colder, harder masonry stucco. You can also feel with your fingers, the bottom edge of the system at ground level for the foam board.
- ✓ EIFS is typically considered to be more aesthetically pleasing than traditional stucco. This is particularly true with regards to its' lack of noticeable control or expansion joints which are necessary in a traditional stucco over wood frame application (note the horizontal lines below). Expansion joints may be found in EIFS but typically at the foundation level and possibly where architectural elements overlay the system.





✓ EIFS, because of its' foam insulation board, is very easy to shape into different architectural trim elements such as decorative bands around windows and doors, quoins on the corners or moldings around the roofline. Traditional stucco is only used in the





[&]quot;field" or surfaces other than trim.



- ✓ Lastly EIFS was introduced into the US market in 1969 by Dryvit® originally for commercial application. By 1980 it had spread to wider use in the residential homebuilding market. For the value homes being inspected by our fee companies, the following assumptions should be made:
 - 1980 post construction assume the home is EIFS unless the homeowner is interviewed and proven otherwise.
 - 1969-1980 construction assume the home is EIFS unless the homeowner is interviewed or by using one of the above methods, can be determined otherwise.
 - Prior to 1969 construction assume the home is hard-coat or masonry stucco.